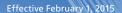
DIGITAL CABLE PRICE GUIDE





MONTHLY SERVICE CHARGES

| Basic Service\$27.95* |
|---|
| Includes 17 standard-definition channels, 7 high-definition channels, |
| access to 4 channels of Pay-Per-View Programming, 30 local and |
| regional FM radio stations, and our Interactive Program Guide. |

Preferred Service \$90.25*
Includes 116 standard-definition channels, 63 high-definition channels, 35 CD quality audio channels, access to 4 channels of Pay-Per-View Programming, 30 local and regional FM radio stations, and our Interactive Program Guide.

MONTHLY EQUIPMENT CHARGES

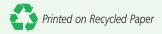
| Basic Standard Definition Set-top Box with Remote | \$3.25 |
|---|----------|
| Hi-Definition Set-top Box with Remote | \$7.95 |
| Hi-Definition / DVR Set-top Box with Remote | .\$14.95 |
| Multi-Stream CableCard (M-Card) | \$3.75 |

*A set-top box is required for each television. In order to receive HD programming, you will need a high-definition television set and an HD set-top box from Waitsfield Cable. HD/DVR service not available to Basic Service subscribers. Applicable VT sales tax and public, educational, and government surcharges apply.

Multi-Room DVR Service Now Available!



Upgrade Your Life to HD!



CONTINUED ►



HDTV from Waitsfield Cable

| HBO |
|---|
| Cinemax |
| Showtime/The Movie Channel |
| Starz/Encore |
| Add 2 movie packages15% Discount |
| Add 3 movie packages 20% Discount |
| Add 4 movie packages25% Discount |
| MISCELLANEOUS CHARGES |
| Reconnect / Initial Service Charge\$25.00 |
| New Service Charge |
| |
| Additional Pre-Wired Outlet Activation during new install\$ 5.00 |
| |
| • Additional Outlet Installation and Activation |
| during new install |
| during new install |

Applicable VT sales tax and public, educational, and government surcharges apply.

Additional Universal Remote ...

